

International clients

Why invest with us?



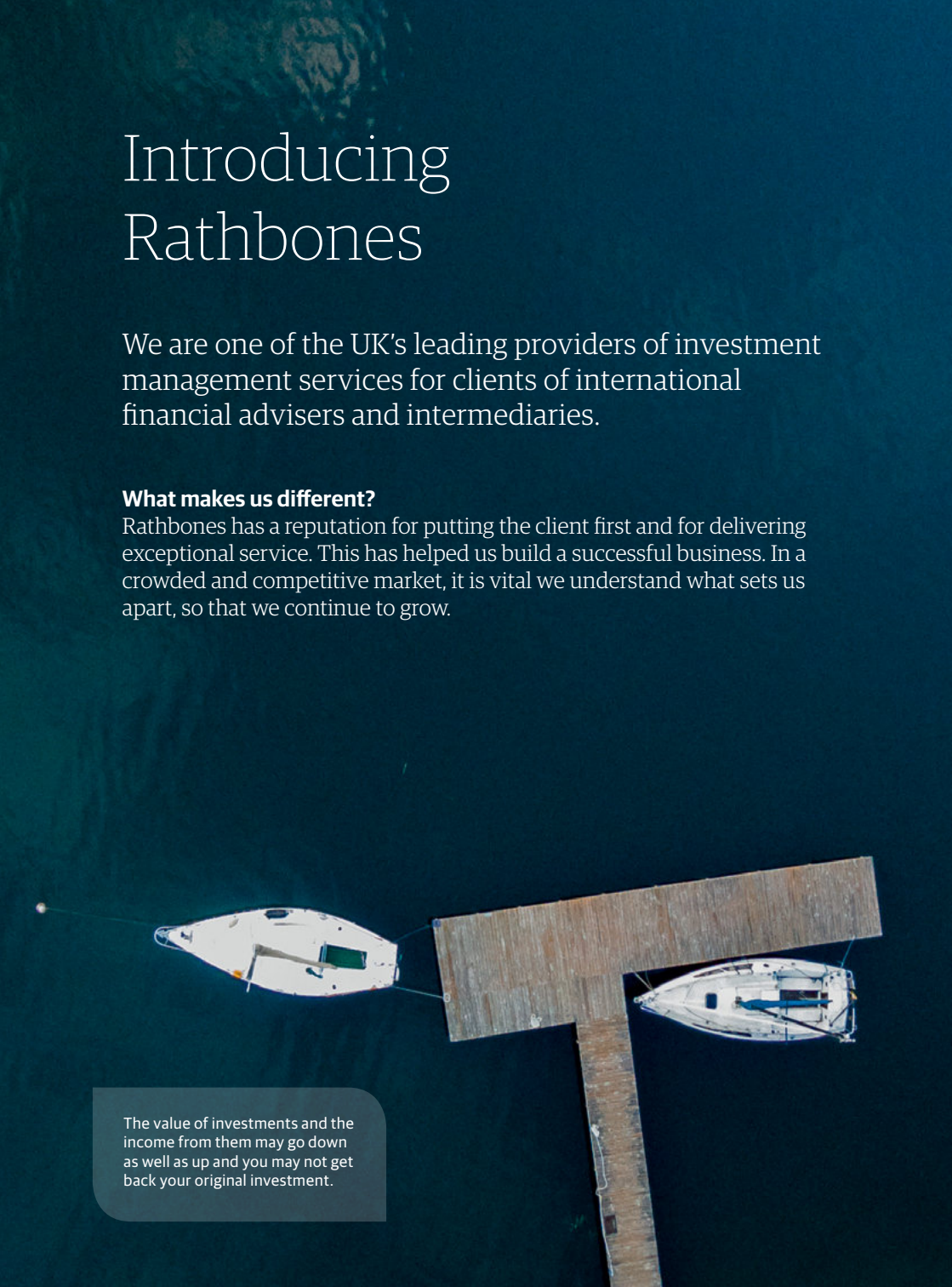
Rathbones
Look forward

Introducing Rathbones

We are one of the UK's leading providers of investment management services for clients of international financial advisers and intermediaries.

What makes us different?

Rathbones has a reputation for putting the client first and for delivering exceptional service. This has helped us build a successful business. In a crowded and competitive market, it is vital we understand what sets us apart, so that we continue to grow.



The value of investments and the income from them may go down as well as up and you may not get back your original investment.

Who we are

With more than £34.2 billion* of funds under management, Rathbones is one of the leading investment managers in the UK.

We are an independently owned company that specialises in discretionary investment management. You can be certain our full attention is focused on providing and managing investments, and nothing else.

From the highly qualified and capable people you deal with to the efficiency of our administration and reporting, everything we do is designed to provide you with investment management of the highest quality.

Why work with us?

We want to help you grow your investments and with our extensive range of investment services, we can help you achieve your goals.

Our service is designed to complement – not replace – the relationships you have with your intermediary. Whether they are a financial adviser, accountant, lawyer, tax adviser or trustee, we are adept at working in close collaboration with them to provide a coordinated service.

Alongside funds in multiple currencies and collective portfolios, we provide individual discretionary investment portfolios for clients with £500,000 or more to invest. As a specialist in discretionary investment management, we have the scale to provide high-quality service at a competitive price. We then pass on this benefit to clients through fees that represent excellent value for money.

We also maintain close relationships with the service providers of overseas pension schemes and offshore insurance bonds.

*As of December 2016. Includes funds managed by Rathbone Investment Management Limited, Rathbone Investment Management International and Rathbone Unit Trust Management Limited.

Our services

Individual portfolio service

Our individual portfolio service offers a detailed and personal level of attention as well as access to our extensive investment resources for clients with larger sums to invest. This service is ideal for individuals and families with financial arrangements that require a tailored approach to their investment.

We have the flexibility to provide these services from either a UK or Channel Islands base to suit the requirements of our international clients.[†]

Our portfolio service is a comprehensive wealth management solution:

A high standard of service that includes direct access to a dedicated private client investment manager who is responsible for managing portfolios and meeting the broader needs that form part of the relationship.

Full flexibility to tailor the investment strategy to meet individual preferences and restrictions, such as avoiding any concentration of existing assets as well as accommodating any particular investment preferences.

Increased control and transparency within the investment strategy, and a reduction in the costs associated with investing, are a result of our emphasis on investing in direct securities.

Detailed information about underlying holdings, asset allocation, investment strategy and performance, as well as customised reports and the ability to change the frequency of reporting.

Access to Rathbones' intellectual capital, including publications about the world economy and financial markets, and broader issues related to investment, as well as invites to seminars and events.

Managed by experienced investment professionals with a proven track record of preserving and growing wealth over the long term and meeting individual needs.

Unitised portfolio service

Our unitised portfolio service can offer you a detailed and personal level of attention that you would typically receive from a discretionary portfolio. There are six strategies in the range which invest in the Rathbone multi-asset portfolios.

They are ideal for clients who like to engage with the investment process but leave the decisions to a team of professional investors.

Our unitised portfolio service is a simplified wealth management solution:

A range of investment strategies to match your financial objectives. These strategies invest in the Rathbone multi-asset portfolios that can be blended to create the right solution for you.

Detailed information about the portfolio's investment strategy and performance.

Full access to our investment thinking, including publications in print and online.

Managed by experienced investment professionals with a proven track record of preserving and growing wealth over the long term.

†UK portfolio services are provided by two entities. Rathbone Investment Management Limited, which is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority, and by Rathbone Investment Management International, the registered business name of Rathbone Investment Management International Limited which is regulated by the Jersey Financial Services Commission.



Unitised funds

Rathbone multi-asset portfolios

The multi-asset portfolios provided by Rathbone Unit Trust Management Limited[‡] provide you with access to our extensive investment resources. There are three regulated funds in the range, which are available in GBP & EUR (EUR share classes are hedged).

They are ideal for investors who want a multi-asset investment approach to meet their financial objectives within a defined level of risk.

Our multi-asset portfolios are a unitised wealth management solution:

A choice of three funds to suit investors with different objectives and appetites for risk.

An unconstrained investment universe, including individual securities and funds across both traditional and alternative asset classes.

Managed by experienced investment professionals with a proven track record of multi-asset investing to preserve and grow wealth over the long term.

Online monthly factsheets, quarterly investment reports and investment commentary.

Low minimum investment levels and charging terms are available through a range of platforms.

[‡]Funds are provided by Rathbone Unit Trust Management Limited which is authorised and regulated by the Financial Conduct Authority, is a member of the Investment Association and a member of the Rathbone Group. The Funds are domiciled in both the UK and Luxembourg.

The right advice at the right time

If you would like to learn more about our services and how we manage your money, contact your financial adviser or intermediary.

Or please visit:

 [rathbones-international.com](https://www.rathbones-international.com)

Important information

This document does not constitute a solicitation, nor a personal recommendation for the purchase or sale of any investment; investments or investment services referred to may not be suitable for all investors.

No consideration has been given to the particular investment objectives, financial situations or particular needs of any recipient and you should take appropriate professional advice before acting.

The price or value of investments, and the income derived from them, can go down as well as up and an investor may get back less than the amount invested. Rathbone Investment Management Limited will not, by virtue of distribution of this document, be responsible to any other person for providing the protections afforded to customers or for advising on any investment.

Unless otherwise stated, the information in this document was valid as at March 2016. Not all the services and investments described are authorised or regulated by the Prudential Regulation Authority or the Financial Conduct Authority. Rathbone Brothers Plc is independently owned, is the sole shareholder in each of its subsidiary businesses and is listed on the London Stock Exchange.

Rathbones is the trading name of Rathbone Investment Management Limited, which is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Registered office: Port of Liverpool Building, Pier Head, Liverpool L3 1NW. Registered in England No. 01448919.

The company named above is a wholly owned subsidiary of Rathbone Brothers Plc. Head office: 8 Finsbury Circus, London, EC2M 7AZ. Registered in England No. 01000403. Tel +44 (0)20 7399 0000.

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The value of investments and the income from them may go down as well as up and you may not get back your original investment. Past performance should not be seen as an indication of future performance.

Rathbone Unit Trust Management Limited is authorised and regulated by the Financial Conduct Authority and is a member of the Investment Association. A member of the Rathbone Group. Registered office: 8 Finsbury Circus, London, EC2M 7AZ, Registered in England No. 02376568.

Rathbone Investment Management International is the registered business name of Rathbone Investment Management International Limited which is regulated by the Jersey Financial Services Commission. Registered office: 26 Esplanade, St. Helier, Jersey JE1 2RB. Company Registration No. 50503.

Rathbone Investment Management International Limited is not authorised or regulated by the Financial Conduct Authority or the Prudential Regulation Authority in the UK. Rathbone Investment Management International Limited is not subject to the provisions of the UK Financial Services and Markets Act 2000 and the Financial Services Act 2012.

Investors entering into investment agreements with Rathbone Investment Management International Limited will not have the protections afforded by that Act or the rules and regulations made under it, including the UK Financial Services Compensation Scheme.

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