



**Adviser views in the spotlight:**

**Technology developments  
to boost the SIPP market**

Craig Cheyne, Managing Director

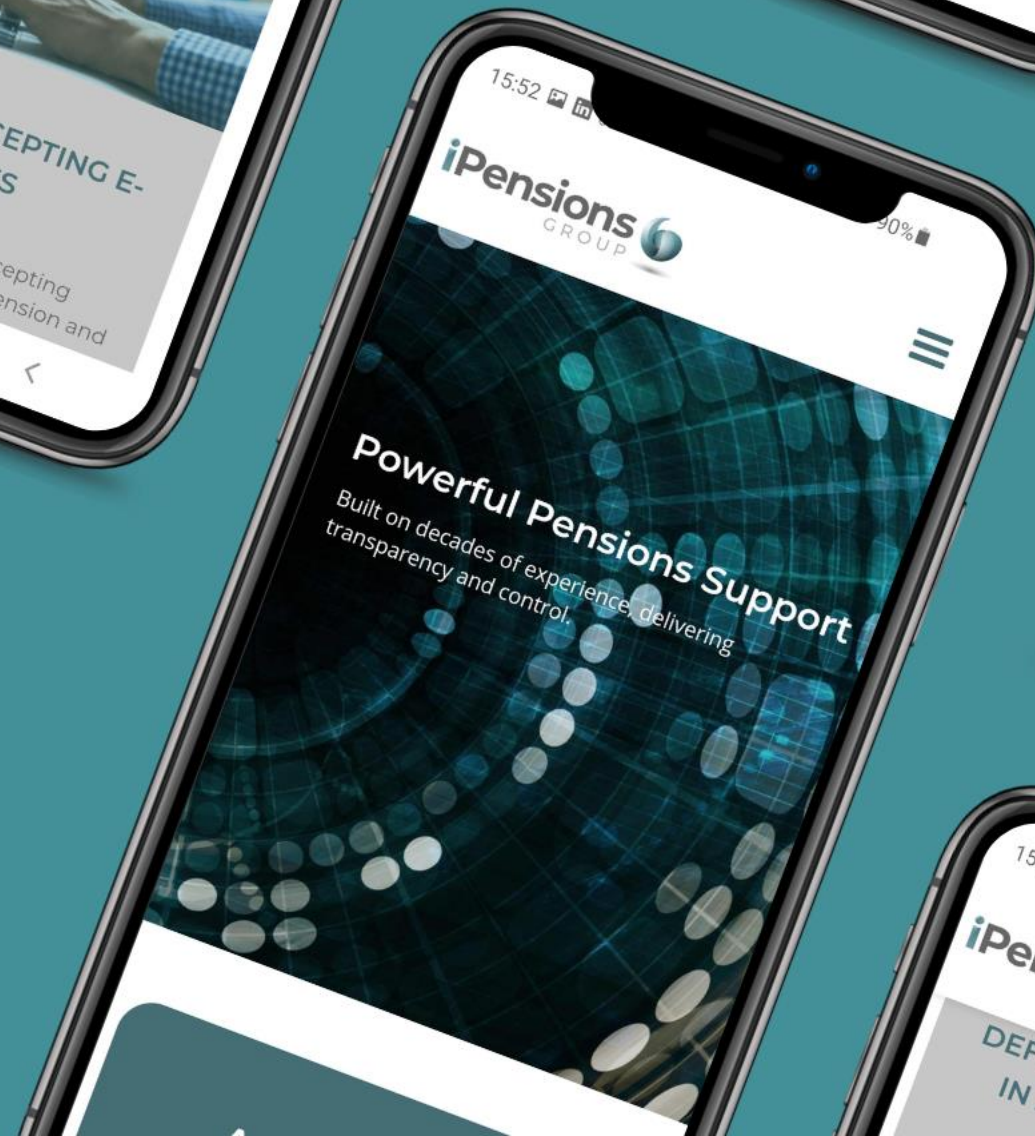
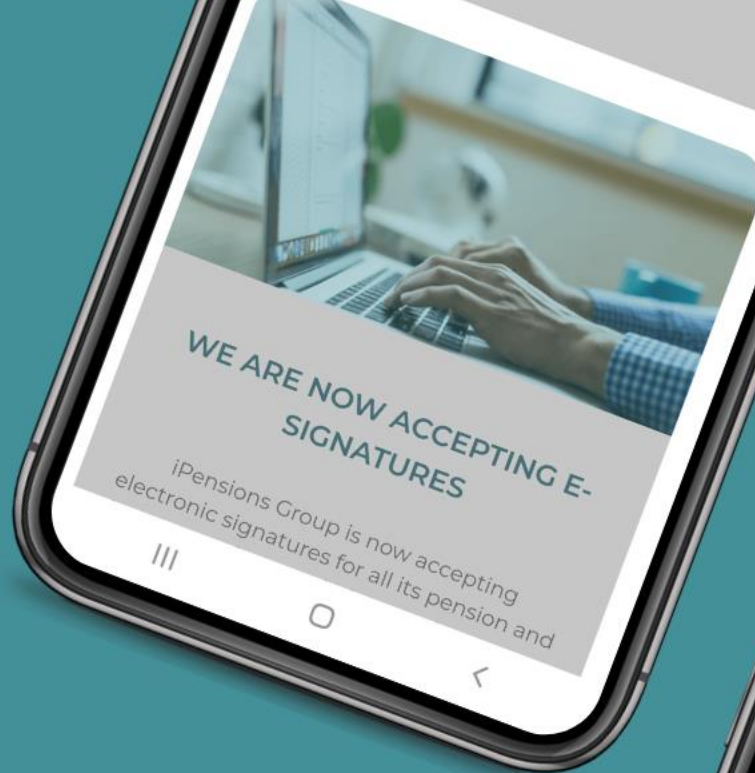


# Craig Cheyne

MANAGING DIRECTOR  
iPensions Group

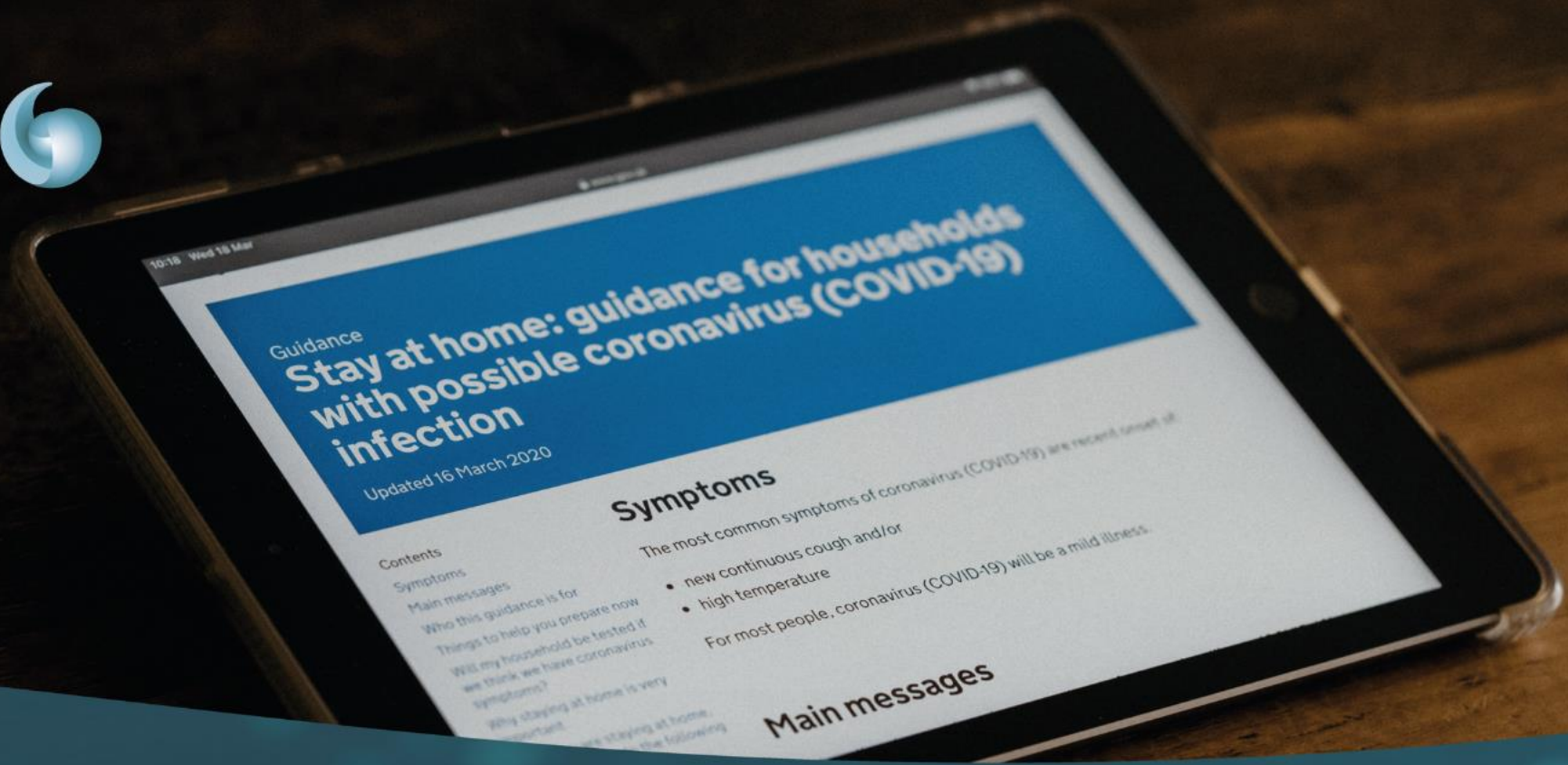






**iPensions**  
GROUP





Over two thirds of advisers say the Covid-19 crisis has **significantly changed** how they use technology\*

\* Research conducted by PollRight in July and August 2020 among 104 financial advisers who regularly provide advice on SIPPs

71%

...of advisers think  
**speed** through  
**technology** is key

71%\* of advisers believe speeding up applications through the use of electronic signatures and digital due diligence should be a key area of investment for providers





84%

...of advisers rate **efficient**  
administration as  
**very important\***

\* Research conducted by PollRight among 104 financial advisers specialising in SIPP during July and August 2020



**The market**





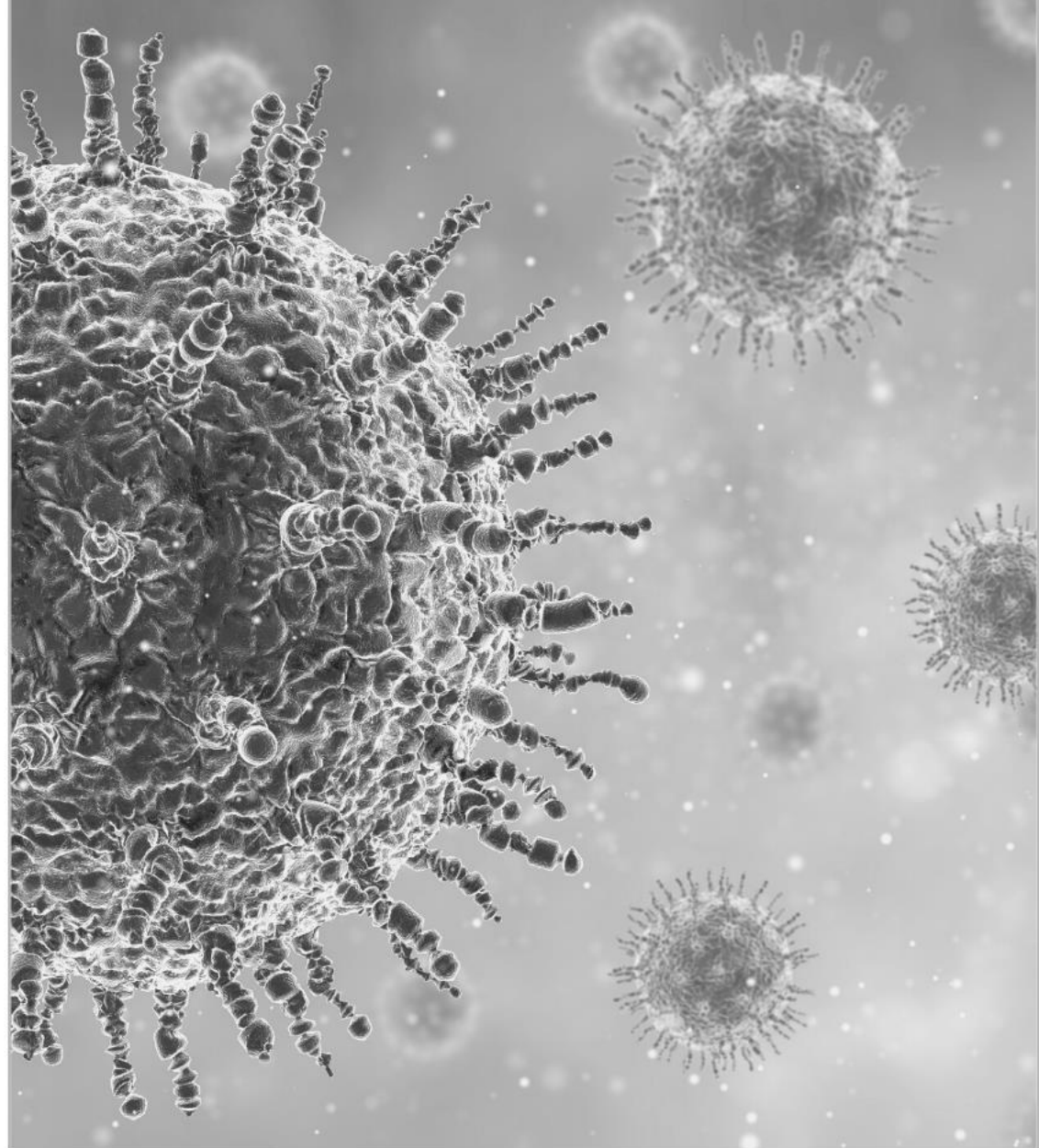
E-signatures



Electronic ID check



Online Portals



COVID19 IMPACT



# Powerful Pensions Support

Built on decades of experience, delivering transparency and control.

## Adviser SIPP

Providing ultimate flexibility, this SIPP gives access to many of the leading investment platforms, offering extensive investment and multi-currency options for

## Platform SIPP

Offering over 3000 investment funds from many of the leading investment managers, it provides great flexibility to meet retirement objectives for both UK &

## USA SIPP

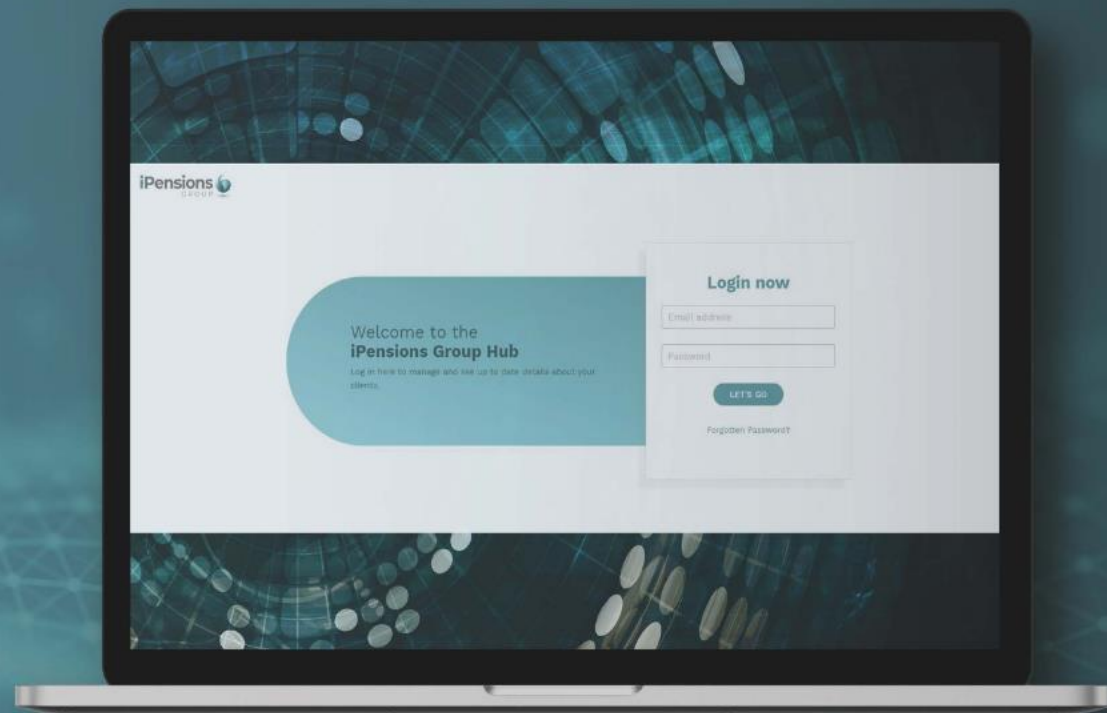
A dedicated SIPP for USA connected persons, this personal pension offers a wide choice of investment platforms and multi-currency options for UK & non-UK



# Welcome to the iPensions adviser portal

Our dedicated adviser portal is the digital solution that keeps you **informed and efficient** when it comes to administering your clients' SIPP. Built on the latest technology and backed by an **award-winning support team**, the portal gives you around the clock access to client information and online applications.

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