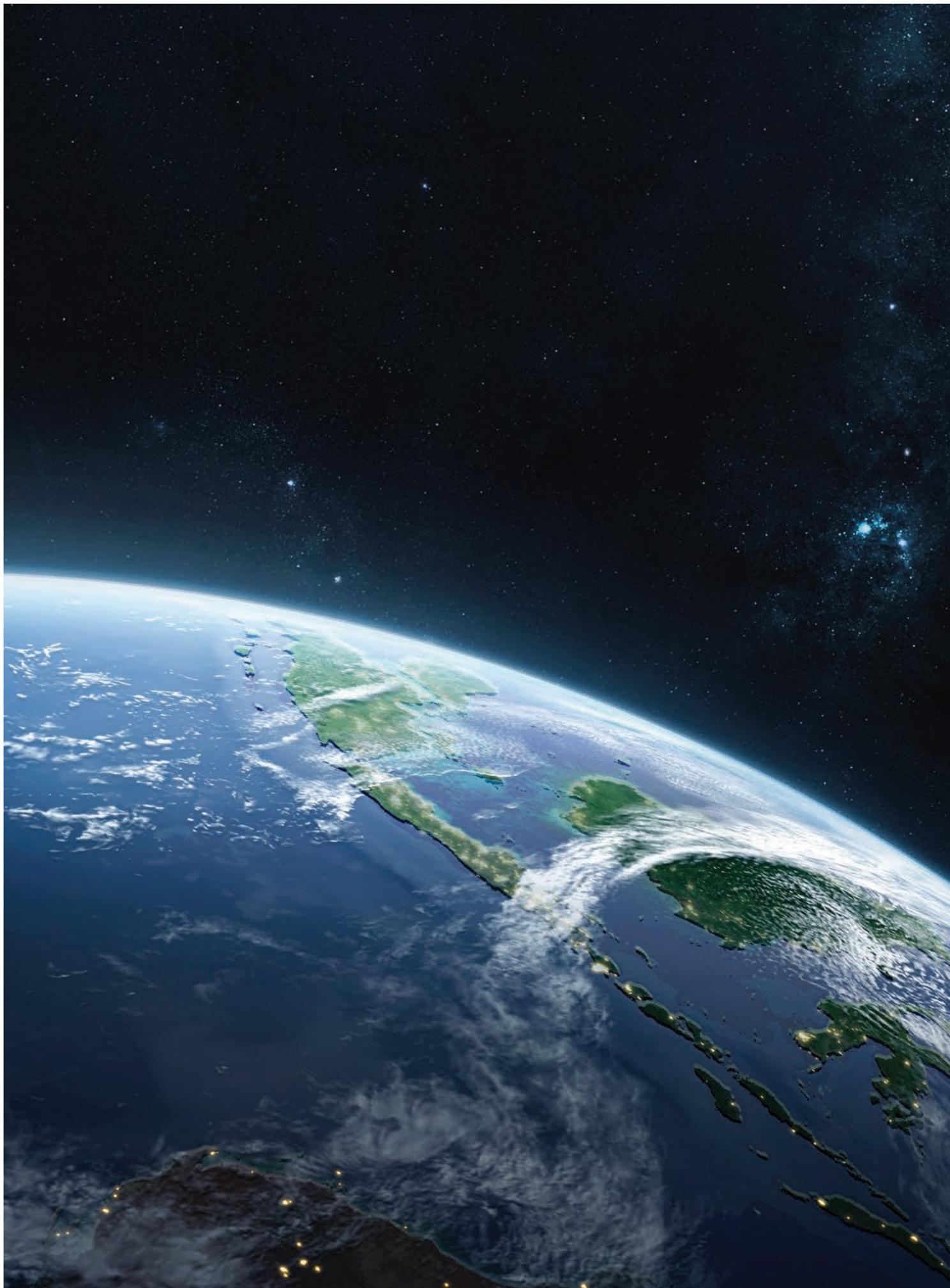




DOMINION  
GLOBAL TRENDS



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## Who we are

Dominion is a Fund Management company founded in 2004. We specialize in international equities, capturing investment opportunities in a rapidly changing world.

As an independent company with entrepreneurial qualities, we are determined to fulfill our vision of creating value for our investors.

Our Fund Managers work towards this goal constantly and have a long track record of delivering consistent, robust performance for our investors.

From the outset, we sought to create the type of Funds we would like to invest in ourselves. For this reason, the first investors in Dominion's Global Trends range of Funds were the company's management team, and they remain stakeholders today.

## Our Corporate Structure

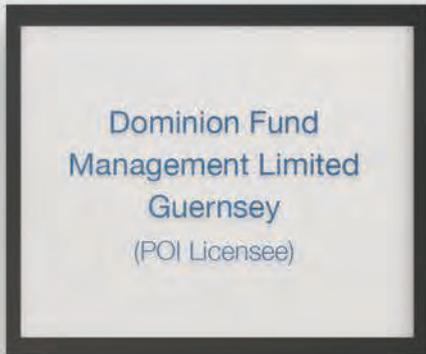




Guernsey Financial Services Commission



Financial Conduct Authority



Dominion Global Trends SICAV Plc

MFSA  
MALTA FINANCIAL SERVICES AUTHORITY



Recognised by  
Monetary Authority of Singapore



Dubai Financial Services Authority





# OUR AIM

To consolidate our position at the forefront of Global Trends investing and continue to deliver mid to long-term returns that exceed investors' expectations.

We think deeply  
about where we are...

---





and where we're going.

### Dominion's Global Trends investment philosophy

starts with a snapshot of today's world: where is economic growth coming from and why? It then extrapolates those trends and determines the best way to take advantage of them. This approach is unbiased in terms of geography, industry or sector and re-examines traditional investment theory. It is based on the following key factors:

- **Urbanisation:** the migration of a rural population into cities typically boosts economic productivity, raises living standards, and creates wealth.
- **Demographics:** population age, occupation and education level have a dramatic influence over economic productivity and the type of sectors that flourish within an economy.
- **Improving economic management of key countries around the world:** the rise of populous Asian and Latin American economies such as China, India and Brazil, has created new inflows and outflows of wealth around the globe.

Each Fund is a bottom-up equity portfolio, focused on a specific theme or number of trends, which invests across multiple sectors worldwide.

# Our investment approach

Each of our Funds invests in an equity portfolio that is carefully designed to capture the opportunity presented by powerful global trends.

These trends include discretionary spending by fast-growing middle classes in the developing world, the rise of online infrastructure for financial transactions, growing healthcare sectors in the developed world, where populations are ageing and many more.





We're hands on  
around the globe...



... utilising different approaches  
to foster continued growth.

### **Invest in superior growth**

The performance of a share price reflects the value creation of a company, therefore companies exhibiting superior growth will see their shares outperform the market in the long run. Identification of opportunities requires in-depth due-diligence and independent investment assessment.

### **Buy growth at a reasonable price - G.A.R.P. investing**

A company's value is assessed by its growth potential but capital gains can be maximized through timing discipline; a systematic valuation overlay augments our stock universe database and generates "buy & sell" signals.

### **Look for growth everywhere**

Global Trends present investment opportunities everywhere. Our strategy is to identify global companies that are best placed to capture these opportunities wherever they may be. We look beyond traditional market indices which are constrained by regional and market cap bias.



Dominion's proprietary Stock Selection System monitors a universe of more than 5000 listed companies.

Screen to identify companies trading above or below the sector average.

**UNIVERSE**

**SCREENING**

**DUE DIL**

**INVESTMENT**

Conduct deep fundamental analysis to confirm or reject the opportunity.

Construct a portfolio of growth stocks we believe are the best risk/reward securities trading at a reasonable price.

Proactive management of market exposure. Implementation of Dominion's proprietary Risk Management Systems.

**IGENCE**

**PORTFOLIO  
CONSTRUCTION**

**MANAGE**

**T PROCESS**



Dominion Global Trends SICAV p.l.c

# OUR INVESTM



# MENT FUNDS

will take you to the next level



01

 ECOMMERCE  
FUND



## Dominion Global Trends **Ecommerce Fund**

**Launched: 30.06.2014**

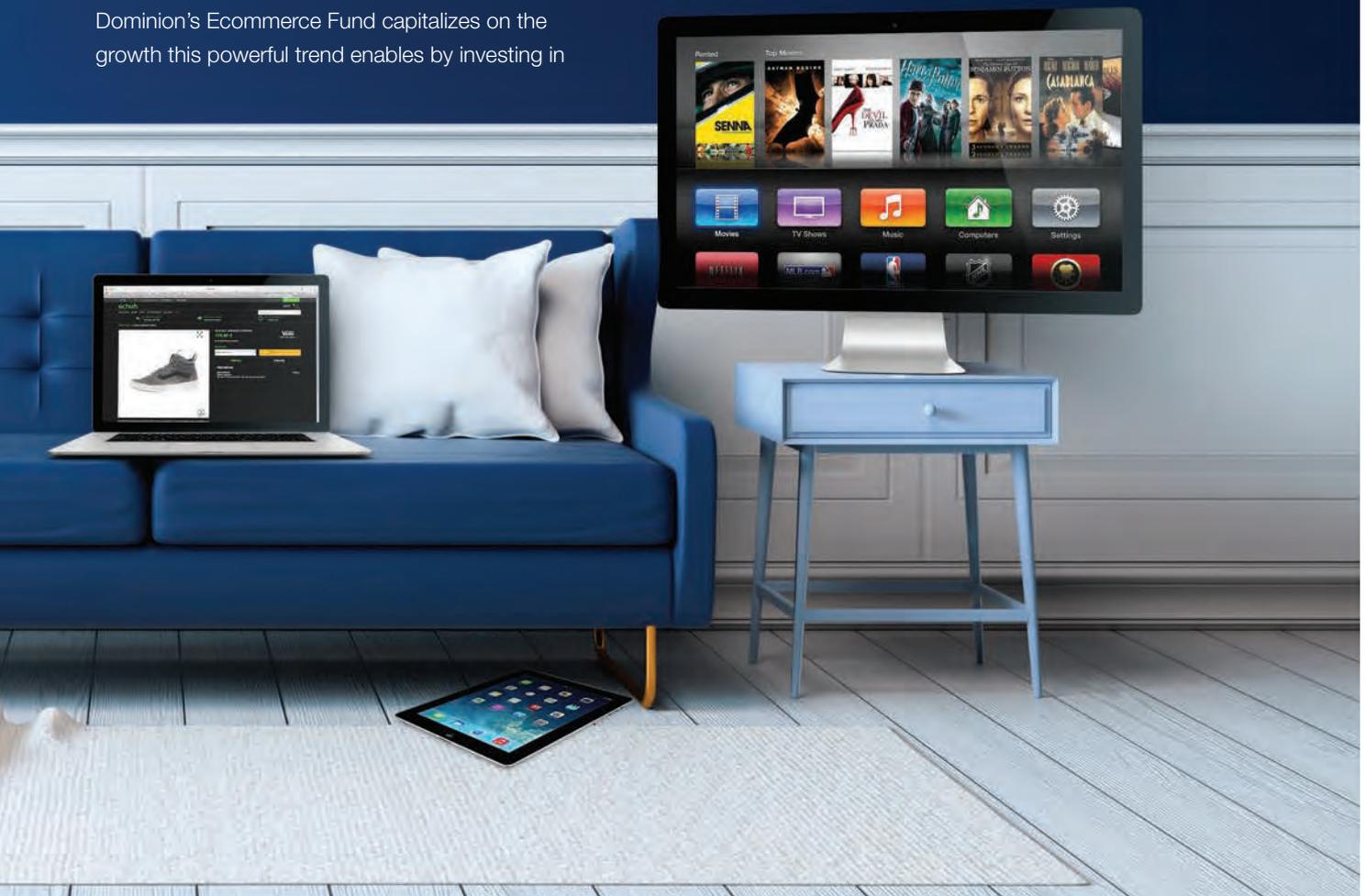
High-speed internet connections and the swift acceleration of technological advancement have transformed finance around the world. Digital payments are becoming the new normal.

Yet, Ecommerce is far more than online retail. It is a digital infrastructure that facilitates the movement of money globally. It powers Google and Facebook's digital advertising; it is a fundamental component of the IT systems that allow for travel booking; it includes the video games we play on our smartphones, the cash cards we hold in our wallets, the physical companies that deliver parcels from online retailers, and much, much, more besides.

Dominion's Ecommerce Fund capitalizes on the growth this powerful trend enables by investing in

the companies that are driving the revolution forward. Because Ecommerce is not defined by sector or country, the only limitations from an investment perspective are the quality of ideas and execution.

Indeed, the best definition of Ecommerce might simply be 'how people do business in an online world'.



 LUXURY  
FUND

02





## Dominion Global Trends **Luxury Consumer Fund**

**Launched: 04.06.2007**

**Accelerating population growth in developing markets and unprecedented increases in urbanization have led to rapid economic growth.**

One of the most notable consequences is a dramatic increase in the number of people joining the middle classes. Understanding what they want to buy is key and that is why we maintain that the luxury sector is a very attractive sector to invest in.

The vast majority of the companies that operate in the sector are cash generating, high margin businesses that cannot easily be imitated or displaced.

They are also mostly western-based companies that are well regulated and transparent, yet at the forefront of aspirational spending in the developing world.



## Dominion Global Trends **Managed Fund**

**Launched: 24.08.2012**

The Managed Fund looks at the world from a global macroeconomic perspective. This top-down view lets us identify powerful Trends that have global impact which can lead to exciting long-term investment opportunities.

Managed is not limited to investing in a single Trend but has the freedom to invest in a wide variety of opportunities, such as Agrifood, Healthcare, Industrials, Ecommerce, Water, Business Services, Technology and Luxury Consumption.

It is unconstrained by geography, currency or industry. Because of its broad diversification the results are designed to be a smoother, more consistent, return for investors over the long term while capturing the benefits from a highly diverse portfolio.







## Arjen Los

*Group CIO*

Born in Indonesia in 1956, Arjen graduated from Erasmus University in Rotterdam with an MA in monetary economics. In 2004 he set up Dominion's highly successful Investment Team, prior to that he was Partner and Chief Investment Officer at Bacon Investment Advisers SA and Director of Equity Research at Merrill Lynch, now Bank of America Merrill Lynch.

Arjen also held senior roles within Schrodgers Securities and Smith New Court. Arjen manages our Global Trends and DX Evolution Funds.



## Paolo Baccanello

*Investment Manager*

Paolo originally joined Dominion in 2005 and was part of the team until 2011 before rejoining in 2015. From 2011 he was a fund manager at Zest Asset Management and the founder of Family Wealth Engineers Ltd. Previously working for Merrill Lynch as Head of Equity Research (Milan), Schroder Securities, and Carnegie International Ltd where he was Head of Equity Research in London and Milan.

Paolo is responsible for the management of Dominion's Luxury Consumer fund.

Graduating from the London School of Economics with a BSc in Economics, he has continued to study a range of financial topics at the London Business School, the CFA Institute, and Merrill Lynch, as well as other institutions.



## Alessandro Hor

*Investment Manager*

Alessandro joined Dominion in 2005, and oversees Dominion's investment team. He is responsible for the development and application of Dominion's risk analysis models and supports Arjen in the management of Dominion Global Trends and DX Evolution funds.

Graduating with a MSc in Economics from Italy's University of Piemonte Orientale, Alessandro also held equity dealer roles at Bacon Investment Advisers SA.



## Frederick Baccanello

*Investment Manager*

Fred joined Dominion in 2009 as an Equity Analyst responsible for company due diligence and research and he is the Investment Manager for Dominion Global Trends - Ecommerce Fund.

Having graduated in Mechanical Engineering from Bristol University in 2007, Fred worked for Russian investment bank Renaissance Capital and the Renaissance Vanguard Hedge Fund focusing on equity.



## Christian Cole

*Head of Equity Strategy*

Christian joined Dominion in 2015 as an equity analyst. His primary role is the Investment Management of Origin PCC Limited ("Origin"), researching and monitoring the investment universe and working on investment ideas.

Christian holds a BS in economics from Royal Holloway College, University of London.

Before joining Dominion, Christian worked as a senior research associate for Sanford C. Bernstein and an equity research analyst for Royal Capital Management, LLC.



## Edvardas Moseika

*Quantitative Analyst*

Edvardas joined Dominion Funds in 2014 as a Quantitative Analyst. His prime responsibilities are automating data collection, developing stock selection systems and researching the investment universe in a broad sense.

Edvardas graduated with a MSc in Finance from Tilburg University (NL) and holds a BS in International Economics and Finance.

Prior joining Dominion Edvardas worked in the Financial Research Division at the ECB.



## Tim Nelson

*Director*

Tim was appointed Director of the Dominion Group of companies in 2004 and was appointed Group CEO in February 2012. He also holds a number of directorships within the Group.

Mr Nelson previously held senior positions with the Abbey National Group, Scottish Mutual International and Scottish Provident International.

Tim is an Associate Member of the Chartered Insurance Institute.



## James Greco

*Director*

James was appointed as a Director of the Dominion Group of companies in 2004 and holds a number of directorships within the Group.

He previously held a number of senior positions with Clerical Medical Investment Group Limited, J.M. Rothschild International Assurance, Scottish Amicable International Life and National Provident Institution.

James holds a B.A. (Hons) from Portsmouth University.



## Richard Rogers

*Director*

Richard is an experienced financial services professional whose career in the international fund management and insurance industries spans more than 30 years.

Following a successful early career in the UK, Richard relocated to Hong Kong in 1987 to establish an Asia presence for MIM Britannia (subsequently acquired by Invesco) before joining Eagle Star Asia as a Director in 1993.

He returned to the UK in 1997 to take responsibility for sales for Royal Skandia, later becoming Sales Director of Skandia International until 2011.

Richard is now a Director of a number of Dominion Group Companies.



## Helen Benham

*Head of Corporate Affairs  
and Chartered Secretary*

Helen joined Dominion in 2007 as Company Secretary having previously worked for a major law firm in their fiduciary team. Prior to this Helen worked in banking for 19 years, specialising in credit and lending. Helen is a Chartered Secretary and holds a First-Class Honours BSc in Financial Services and has completed the Institute of Director's Company Direction Programme.

Helen is an Associate of the Chartered Institute of Secretaries and Administrators and an Associate of the Chartered Institute of Bankers.



## Our Funds structure, terms and service providers.

Dominion Global Trends SICAV plc is a European Union UCITS V Compliant Fund with multiple Sub Funds domiciled in Malta and regulated by the Malta Financial Services Authority

<b>Liquidity</b>	Daily
<b>Share Classes</b>	Multiple Retail and Institutional Share Classes available in \$/€/£
<b>Management Company</b>	Dominion Fund Management Limited, authorized by the Guernsey Financial Services Commission
<b>Investment Advisor to the Investment Manager</b>	Dominion Asset Management Limited, authorized by the UK Financial Conduct Authority
<b>Custodian</b>	Swissquote Financial Services (Malta) Limited, licensed by the Malta Financial Services Authority
<b>Administrator</b>	EPEA Fund Services (Guernsey) Limited, authorized by the Guernsey Financial Services Commission
<b>Auditor</b>	PricewaterhouseCoopers
<b>Legal Advisors</b>	GANADO Advocates in Malta
<b>Brokers</b>	Citi, Goldman Sachs, Cantor, Nomura, Deutsche Bank, Credit Suisse, Bloomberg Tradebook
<b>Data Providers</b>	Bloomberg, S&P Capital IQ
<b>Research</b>	BCA research and all major Investment Banks





## Our international reach

We work with financial intermediaries globally ranging from family offices, portfolio managers, independent financial advisors, banks and brokers.

## Our website and publications

By visiting our website, [www.dominion-funds.com](http://www.dominion-funds.com) you can find a wide range of information including latest performance figures, technical documents, Investment commentaries, Fund Fact Sheets and Daily Newsfeeds all of which you can subscribe to.

## Contact information

### Dominion Fund Management Limited

Mill Court  
La Charroterie  
St Peter Port  
Guernsey GY1 3PU

Tel: + 44 1481 734343

### Dominion Asset Management Limited

20 Little Britain  
London EC1A 7DH

Tel: +44 (0) 203 478 1080

**Important Notes:** "Luxury Consumer Fund", "Managed Fund", "Ecommerce Fund" or "Fund" refer to Dominion Global Trends – Luxury Consumer Fund, Dominion Global Trends – Managed Fund and Dominion Global Trends – Ecommerce Fund all of which are sub funds of Dominion Global Trends SICAV p.l.c., regulated by the Malta Financial Services Authority, Certain Share Classes of the Funds are recognised by MAS in Singapore and in the UK with Financial Conduct Authority reference number 532412.

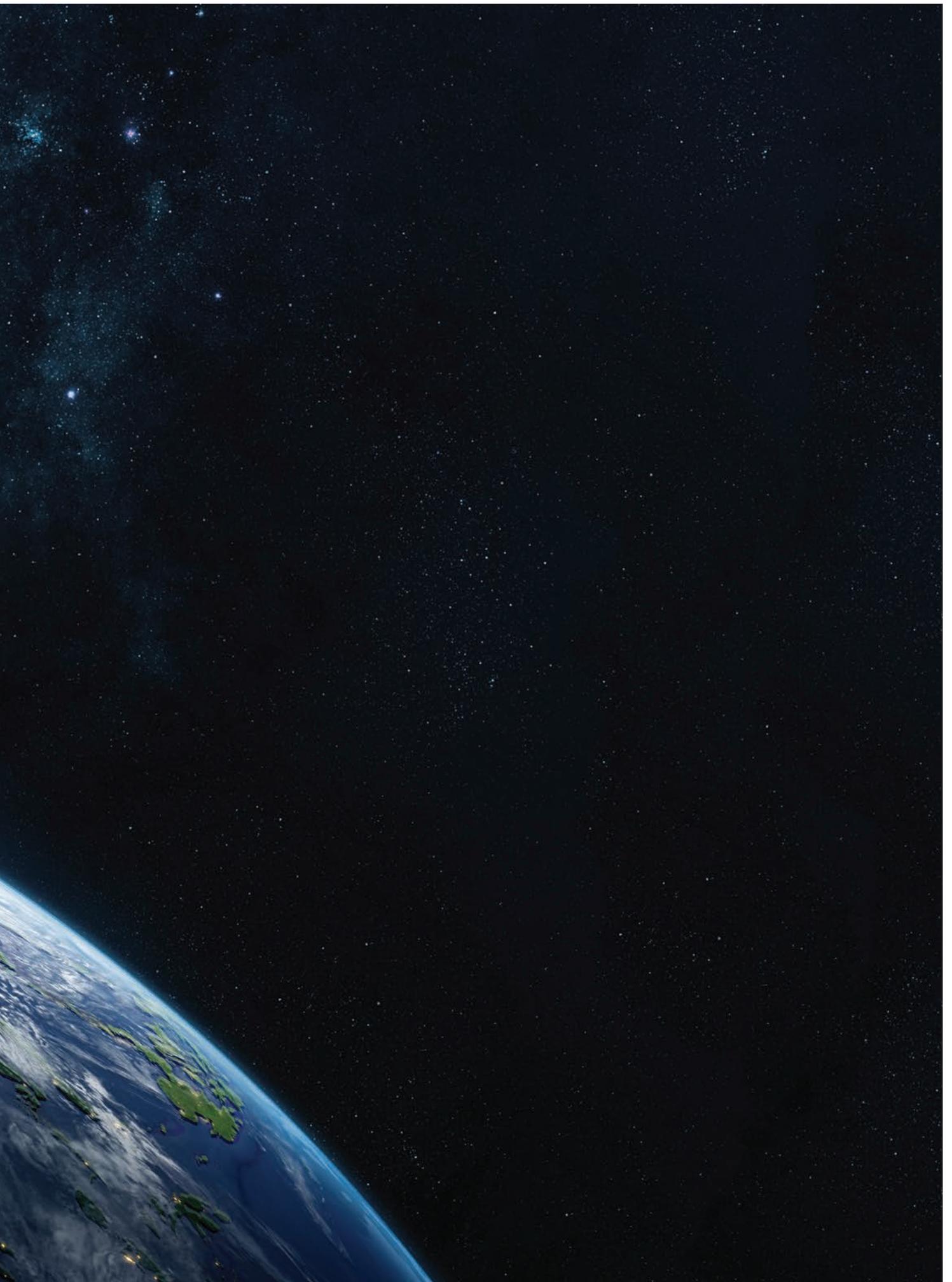
The state of the origin of the Fund is Malta. This document may only be distributed in or from Switzerland to qualified investors within the meaning of Art. 10 Para. 3, 3bis and 3ter CISA. The Representative in Switzerland is ACOLIN Fund Services AG, Affolternstrasse 56, CH-8050 Zürich, whilst the Paying Agent is Banque Cantonale Vaudoise, Place St François, CH-1003 Lausanne. In respect of the units distributed in or from Switzerland, the place of performance and jurisdiction is at the registered office of the Swiss representative. The basic documents of the Fund as well as the annual and, if applicable, semi-annual report may be obtained free of charge at the registered office of the Swiss Representative.

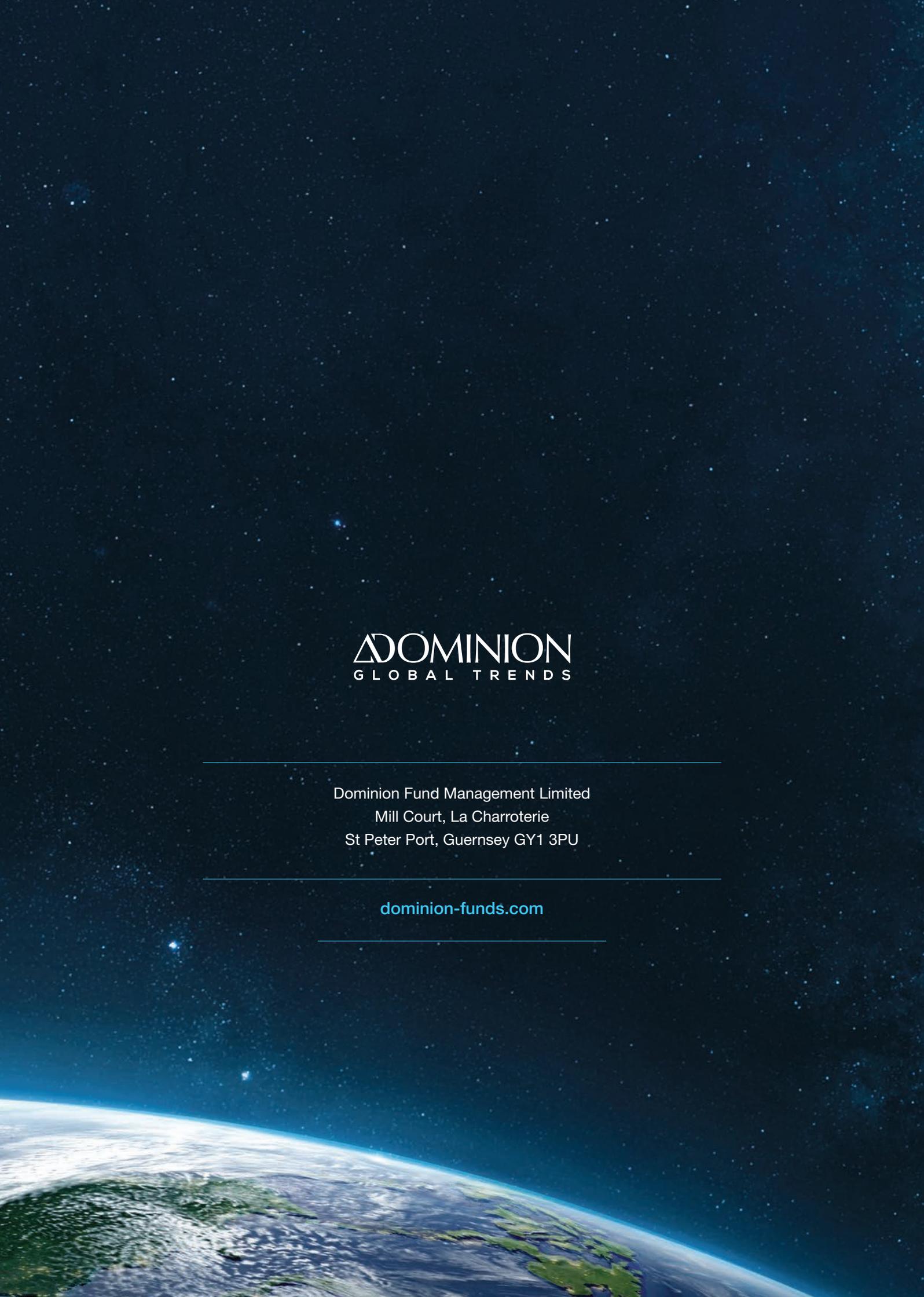
This document is not designed to be comprehensive and must be read in conjunction with the main prospectus and offering supplements of the Funds which provide full details and important information about the Funds and are available to download from [www.dominion-funds.com](http://www.dominion-funds.com). This report contains commentary and represents the views and opinions of the author. Whilst care has been taken with the preparation of this commentary, the contents should not be taken as advice of any kind to any party.

The risk profiles of the Funds will be typical of other pure equities based funds and market movements may cause the value of investments and any income from them, to go down as well as up. Past performance is not indicative of future results. Returns may increase or decrease as a result of any currency fluctuation.

This document is not an offer for sale. If you would like to find out more about the Funds, please contact your professional advisor or our Investor Services team on +44 1481 734343 or email [contact@dominion-funds.com](mailto:contact@dominion-funds.com). Use or copying of the information is not permitted without the prior written consent of Dominion Fund Management Limited.

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Dominion Fund Management Limited  
Mill Court, La Charroterie  
St Peter Port, Guernsey GY1 3PU

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[dominion-funds.com](http://dominion-funds.com)

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